

Is your
water
GETTING THE
treatment
it deserves?

DWWT DELAWARE VALLEY WATER TREATMENT CORP.
Industrial and Commercial Water Treatment Programs

When we say **Service** we mean **BUSINESS**

Water. It's an essential part of virtually every industry. The fact is, without clean, properly treated water your entire operation could suffer costly downtime.

That's why we take every aspect of your water treatment program very seriously. Whether it's process steam or cooling, HVAC, or industrial waste streams, we make sure you get safe, performance-proven products and quick response.

But perhaps the most important part of your water treatment program is service. Nearly any company can supply water treatment products. To help make your job easier, you need reliable, professional service and support.

To guarantee top-quality service, we go far beyond scheduled visits to your plant. We take extra steps like frequent equipment and water analyses, complete, easy-to-understand reports and clear recommendations on treatment needed to maintain the quality of your effluent.

At the core of our company is people. We are highly skilled experts in water treatment, equipment installation, and in-plant service. Your service representative takes extra time to get to know you and your operation one-on-one.

We deliver quality as you define it.

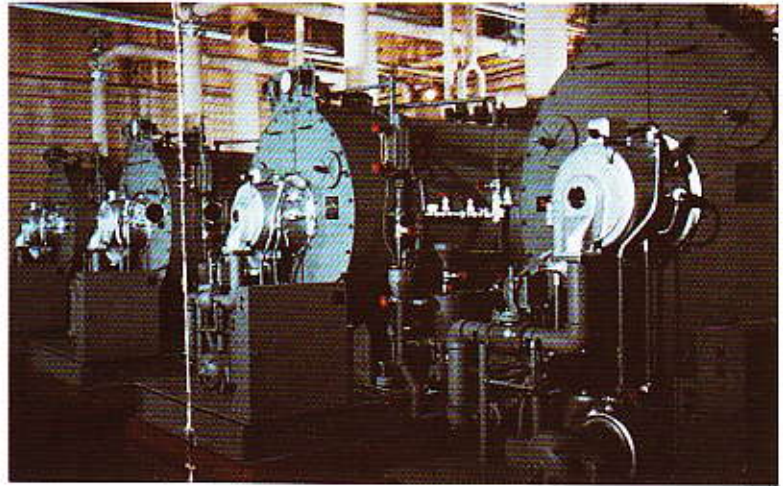
Our goal is to give you a water treatment program that focuses on maximum value to you. To make your job easier and your water treatment effective and hassle-free.

Our
commitment
TO QUALITY
runs deep.



It takes effective treatment methods and the right technology to ensure consistent quality for your system.

As a Total Quality company we're committed to an on-going quality improvement process. And part of that is our computerized information management system. It tracks data like water consumption, product use, and maintenance cycles to ensure your program stays on target and inside the budget.



Conservation and energy efficiency are critical to your growth.

These days, conservation and efficiency are more than just good ideas. They're active, essential parts of any successful plant operation.

We'll help you keep your energy costs down by making sure your hydronic equipment operates at peak efficiency. Our turn-key approach ensures that every single part of your system is kept in top condition.

That means scale-free condensers and steam generators, top-notch corrosion and pitting protection, and safe control of micro-bio growth.

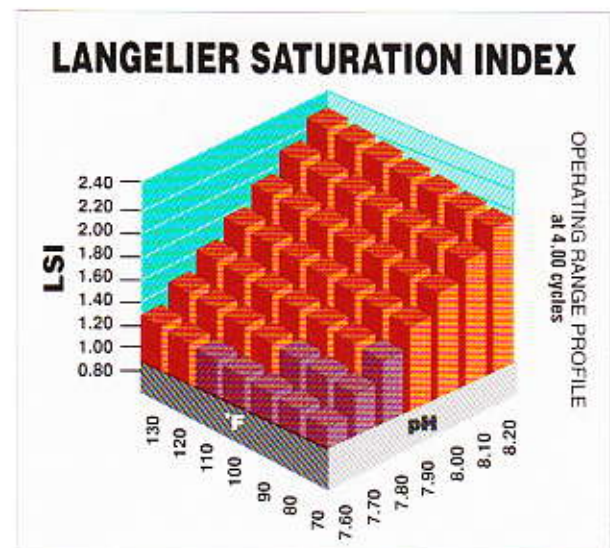
But system maintenance is just part of the job. Our engineers are always working to develop ways of making your equipment and processes more efficient.

Our proprietary product formulas deliver substantial savings in both water and energy costs.

So as your facility continues to grow and evolve, we'll be there with fresh ideas and better ways to help you take full advantage of new technology.

Energy.

Keeping its cost minimized is what our boiler treatment programs are about. And we maximize protection for all of your equipment at the same time.



ON-TIME-DELIVERY THAT KEEPS YOU RUNNING.

Because we know how important fast response is to your operation. We do whatever it takes to get you the products you need quickly.

That goes for technical support and service too. You can be sure that experienced technical personnel are available when you need support. That's a big benefit of working with a local company who understands what you're facing, and how you like to do business.

Our Technical Representatives are trained in proper chemical handling methods to ensure safe, accurate delivery. And we're set up with mobile phones, pagers, emergency response systems and extra support personnel just to make sure you have what you want, when you want it.

On-time, error-free delivery and service is part of our goal to give you the results you want. Quickly and efficiently. With minimal attention from your operating staff.

**We'll
KEEP YOU
out of
regulatory
HOT WATER.**



**Our goal is to help
keep you a "good
neighbor" in your
community through
preventive maintenance and safe,
highly-effective
waste water
treatment programs
that reduce hazards
and save you
money.**

It's no secret that local and federal regulations are tough now and getting tougher. That's why you need a company that keeps you informed and in compliance. We stay up-to-date on the latest regulations and environmental laws. To make sure your treatment program is on target and within guidelines.

Equally important, is that your operating people get the training and knowledge they need to work safely under even the most extreme conditions. That's part of our on-going training program. We keep your people aware of the latest safety regulations and methods to help you meet your mandated requirements.

And, to make sure your water treatment complies with all effluent quality regulations, we'll keep our finger on the pulse of local and federal agencies. So you'll always be informed and up-to-date on changing laws and requirements.

Cost Effective Solutions From Delaware Valley Water Treatment Corporation

Are you getting the most up-to-date advances in industry technology? At Delaware Valley Water Treatment Corporation, we specialize in matching the water treatment program to your particular applications. This results in longer equipment life, significant savings on utility costs and reduction of labor expenses due to system downtime.

Delaware Valley Water Treatment Corporation provides programs for industrial plants, commercial buildings, hospitals, and municipal facilities. Our staff is trained to perform a thorough survey to determine your specific requirements. There is absolutely no cost or obligation. At every point where we see an opportunity for improved performance or cost reduction, we will furnish a detailed evaluation

with the recommended treatment, maintenance, and service programs clearly detailed for your review.

We are a *quality* oriented company that is customer driven. Low price, fast results, and personal service. No doubt that is what you expect from a water treatment company. And that is exactly the way we have run our business from the very beginning.

Take a look through this brochure. You will see how Delaware Valley Water Treatment Corporation is committed to giving you the highest quality water treatment products and services. All designed to make this your *final* choice in a water treatment company. After all,

most of the companies that were our original customers in 1976 are still with us!

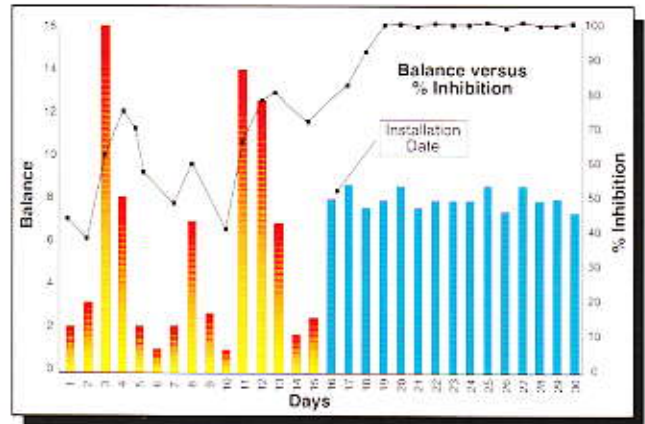


DVWT DELAWARE VALLEY WATER TREATMENT CORP.

Industrial and Commercial Water Treatment Programs

The Program.

- 1 ■ **Our tightly-integrated, four-step method is designed to deliver fast, effective treatment for your entire facility. To minimize your overall costs, and help you run at peak efficiency.**
- 2 ■ **First, we carefully survey your system to determine areas of need and gain an understanding of your operations and your goals.**
- 3 ■ **Then we conduct a thorough laboratory analysis of all samples taken at various points in your system.**
- 4 ■ **Third, we recommend engineering, procedural and treatment programs, then implement the program, and monitor your system for improved conditions.**
- 5 ■ **Finally, to ensure success, we hold informative training sessions at your plant to give your staff the latest technology and skills they need to keep your plant running trouble-free.**



TAP the source for the best TREATMENT.

Delaware Valley Water Treatment Corporation is a Total Quality company that is truly customer driven. And we've built our reputation on custom tailored services that produce the results that you want. Doing that is our number one priority.

Call Delaware Valley Water Treatment Corporation today for your free evaluation. You will receive a complete detailed analysis of your current program with suggestions for improvement. We will show you how we can provide responsible service and effective water treatment that can save you thousands of dollars in chemical costs and lost efficiencies.

WHY NOT CONTACT US FOR A 'SECOND OPINION'?

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a ... of progressive companies, the industry's leading and technology innovators

Member: ASSOCIATION of WATER TECHNOLOGIES, Inc.

